CLAYTON 2004 ANNUAL COUNTY PROFILE

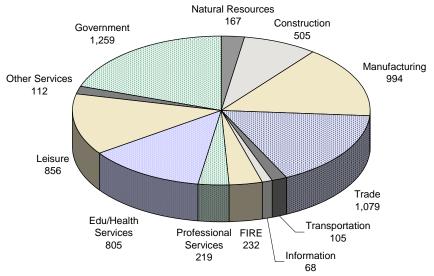
Executive Summary

As of 2003, Clayton County's largest private industry was Trade, representing 16.86 percent (1,079) of the county's total covered employment of 6,400. Although the county's total employment decreased by 2.42 percent since 2002, the average annual wage increased by 1.36 percent to \$24,554 for all industries. Employment in the Natural Resources & Mining sector showed the largest percentage increase, 8.44 percent (13 employees) from 2002 to 2003.

Clayton County's average weekly wage for all industries was \$472 for 2003. This was an increase of 1.29 percent since 2002. The highest average weekly wage for a private sector was in Construction, averaging \$876 with gross total wages of \$23.0 million. Between 2002 and 2003, the Leisure & Hospitality sector had the largest percentage increase in average weekly wage of 13.57 percent (\$38).



2003 Industry Breakout by Employment in Clayton County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry			
1	Isle Of Capri Casino - Marquette	Arts & Entertainment			
2	Seedorff Masonry	Construction			
3	Monona Wire Corp	Manufacturing			
4	G & G Living Centers	Health Services			
5	Tyco Electronics Corp	Manufacturing			
6	Swiss Valley Farms Co	Manufacturing			
7	Guttenberg Industries	Manufacturing			
8	C J Moyna & Sons	Construction			
9	Elkader/Great River Care Centers	Health Services			
10	Guttenberg Care Center	Health Services			

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	6,400	0.461
Average Weekly Wage	\$472	79.9²
Largest Private Sector: Wholesale & Retail Trade	1,079	0.443

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	18,454	38
Growth % since 1990	-3.1%	66
2003 Unemployment Rate	6.9%	6
2002 Per Capita Personal Income	\$25,028	63
2000 Median Household Income	\$34,068	73
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Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Clayton County

Reporting Units		its		Employment				
2002	2003	% Change		2002	2003	% Change		
617	607	-1.62%	Total All Industries	6,559	6,400	-2.42%		
561	551	-1.78%	Private Business	5,303	5,141	-3.05%		
20	22	10.00%	Ag/Natural Resources & Mining	154	167	8.44%		
46	49	6.52%	Construction	532	505	-5.08%		
40	38	-5.00%	Manufacturing	1,042	994	-4.61%		
147	143	-2.72%	Trade	1,107	1,079	-2.53%		
46	45	-2.17%	Wholesale Trade	326	322	-1.23%		
101	98	-2.97%	Retail Trade	781	757	-3.07%		
28	28	0.00%	Transportation & Utilities	115	105	-8.70%		
10	10	0.00%	Information	72	68	-5.56%		
53	54	1.89%	Finance, Insurance, and Real Estate	238	232	-2.52%		
40	36	-10.00%	Professional & Business Services	274	219	-20.07%		
58	60	3.45%	Education & Health Services	848	805	-5.07%		
73	67	-8.22%	Leisure & Hospitality	818	856	4.65%		
46	44	-4.35%	Other Services	104	112	7.69%		
56	56	0.00%	Government	1,256	1,259	0.24%		
10	11	10.00%	State	41	42	2.44%		
33	33	0.00%	Local	1,098	1,098	0.00%		
13	12	-7.69%	Federal	118	119	0.85%		

QUICK FACTS

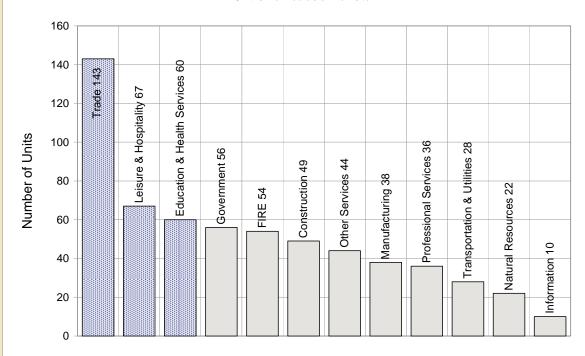
Clayton County's Largest Industries by Worksites

Wholesale & Retail Trade 143

> Leisure & Hospitality

Education & Health Services 60

Reporting Units by Industry in 2003 in Clayton County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

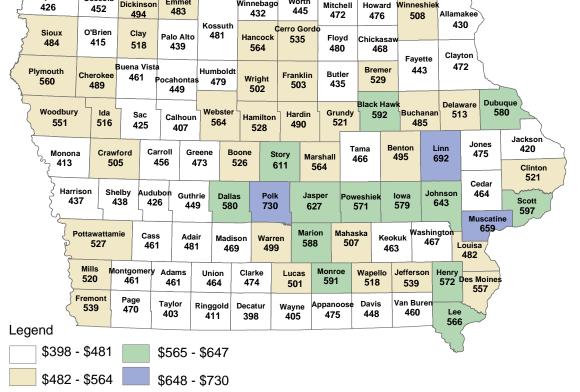
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Clayton County

Average Annual Wage		e			Average Weekly Wage			Wage	
	2002	2003	% Change		2	2002		2003	% Change
\$	24,224	\$ 24,554	1.36%	Total All Industries	\$	466	\$	472	1.29%
\$	23,308	\$ 23,653	1.48%	Private Business	\$	448	\$	455	1.56%
\$	18,145	\$ 18,209	0.35%	Ag/Natural Resources & Mining	\$	349	\$	350	0.29%
\$	45,999	\$ 45,577	-0.92%	Construction	\$	885	\$	876	-1.02%
\$	25,140	\$ 25,998	3.41%	Manufacturing	\$	483	\$	500	3.52%
\$	20,561	\$ 21,211	3.16%	Trade	\$	395	\$	408	3.29%
\$	28,937	\$ 30,205	4.38%	Wholesale Trade	\$	556	\$	581	4.50%
\$	17,064	\$ 17,386	1.88%	Retail Trade	\$	328	\$	334	1.83%
\$	26,440	\$ 27,013	2.17%	Transportation & Utilities	\$	508	\$	519	2.17%
\$	19,359	\$ 20,464	5.71%	Information	\$	372	\$	394	5.91%
\$	29,586	\$ 30,164	1.95%	Finance, Insurance, Real Estate	\$	569	\$	580	1.93%
\$	24,941	\$ 19,877	-20.31%	Professional & Business Services	\$	480	\$	382	-20.42%
\$	18,229	\$ 19,085	4.70%	Education & Health Services	\$	351	\$	367	4.56%
\$	14,559	\$ 16,556	13.72%	Leisure & Hospitality	\$	280	\$	318	13.57%
\$	16,375	\$ 15,170	-7.36%	Other Services	\$	315	\$	292	-7.30%
\$	28,089	\$ 28,232	0.51%	Government	\$	540	\$	543	0.56%
\$	34,150	\$ 36,292	6.27%	State	\$	657	\$	698	6.24%
\$	27,233	\$ 27,143	-0.33%	Local	\$	524	\$	522	-0.38%
\$	33,710	\$ 35,435	5.12%	Federal	\$	648	\$	681	5.09%





QUICK FACTS

Average Weekly Wage Comparisons

Clayton \$472

Rank Among All 99 Iowa Counties -61-

Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

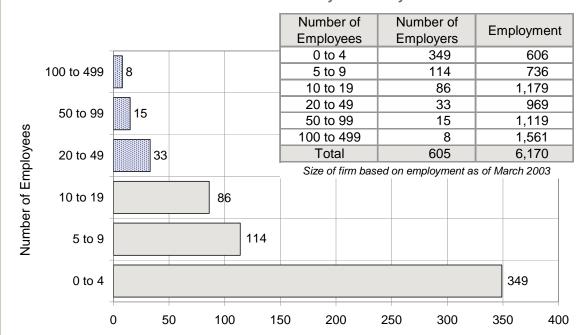
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Clayton County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

